

# Non-QM Underwriting Guidelines

SERIES F: DSCR GUIDELINES 7-28-2023



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## Introduction

#### 1.0 Introduction

Solve Mortgage Credit Guidelines establish standards and criteria in which a loan will be eligible for purchase by Solve Mortgage. Sellers should use these Guidelines to understand how Solve Mortgage assesses risk and to understand Solve Mortgage program specifics and our process flow. While these Guidelines represent sound underwriting principles, Sellers are the Lenders extending credit to any applicants. If a topic is not addressed within these guidelines, Solve Mortgage will align with Fannie Mae (FNMA), Chapter B3-1, Manual Underwriting Guidelines.

The Credit Guidelines provide detailed requirements for purchase eligibility but Solve Mortgage is not obligated to purchase a loan even if it satisfies these requirements. Compliance with these guides does not create a commitment by Solve Mortgage to purchase. Further, Solve Mortgage does not require Sellers to make loans simply because they are eligible for sale to Solve Mortgage, nor does Solve Mortgage prohibit sellers from originating loans that are ineligible. Solve Mortgage has sole discretion to purchase any loans.

State and Federal specific regulatory requirements supersede all underwriting guidelines set forth by Solve Mortgage.

## Seller Responsibilities:

Solve Mortgage Credit Guidelines must be interpreted and applied by the Seller in a manner that complies with the laws and regulations established by the Consumer Financial Protection Bureau (CFPB) and any other applicable laws and regulations.

Solve Mortgage has a no-tolerance policy as it relates to fraud. Sellers should have and follow their own established fraud and identity procedures for every loan to prevent and detect fraud (including, but not limited to, Social Security Number Verification, verbal verifications of employment, processing of 4506-CT, USPS, OFAC, AML and any other Exclusionary Lists). Loans containing fraudulent documentation or information will not be purchased by Solve Mortgage. Any determination of Seller involvement and/or knowledge of misrepresentation will result in the dissolution of any buyer-seller relationship. The appropriate agencies will be notified.

#### **Additional Requirements:**

- Deviations from the underwriting guidelines based on compensating factors are required to be documented in the loan file.
- Negative Amortization Feature or Equity Participations loans are not permitted.
- Solve Mortgage does not purchase loans defined as high-cost mortgages (or equivalent terms) under Federal or state law.
- U.S. Territory loans are not permitted. Properties must be in the United States.
- None of the Mortgaged Properties are secured by manufactured housing or unique property types, including without limitation, timeshares, agricultural properties, log homes or geodesic domes. No Mortgage Loans financing builder inventory is permitted.
- With respect to each Mortgage Loan, (1) each Mortgagor or Guarantor is a natural person and (2) at the time of origination, the Mortgagor or Guarantor was legally entitled to reside in the United States
- Occupancy the Originator gave due consideration, at the time of origination, to information contained within the Mortgage Loan File, to evaluate whether the occupancy status of the related Mortgaged Property as represented by the Mortgagor was reasonable. The Borrower must complete

the Business Purpose & Occupancy Affidavit.

# Borrower Eligibility

## 2.0 Borrower Eligibility

#### 2.1 Eligible Borrowers

- U.S. Citizens: as defined by USCIS.
- Foreign National: (\*See Appendix 8.4 for additional guidelines)
- Permanent Resident Aliens: A Permanent Resident Alien is an individual who is not a U.S. Citizen but maintains legal, permanent residency in the United States. A Permanent Resident Alien typically maintains an alien registration card ("green card").
- Non-Permanent Resident Aliens: A Non-Permanent Resident Alien is an individual who is not a U.S.
   Citizen but lives in the U.S. under the terms of an applicable Visa. Acceptable Visas for loan purchase are listed below.

Other than U.S. Citizens, all Eligible Borrowers must evidence their residency status by providing applicable USCIS documentation:

Eligible Borrowers	Required Documents	Notes
	Alien Registration Card I-151 ("Green Card")  OR	Front/Back
Permanent Resident	Alien Registration Card I-551 with no expiration  OR	Front/Back
Aliens	Alien Registration Card I-551 with expiration and accompanied by INS Form I-751 (petition to remove conditions)	Front/Back
Non-Permanent Resident Aliens	Unexpired foreign passport with an unexpired stamp (valid for 3 years) <sup>1</sup> AND  Evidence of Employment in the U.S. including an EAD document <sup>2</sup> OR  Non-immigrant VISA (The following VISAs are acceptable: E-series, G-series, H-series, or O-series <sup>3</sup> OR  Deferred Action for Childhood Arrivals (DACA) approval.	*See footnotes below for documentation requirement details.

- 1. Stamp must include the following verbiage: "Processed for I-551 Temporary Evidence of Lawful Admission for Permanent Residence, Valid until MM/DD/YYYY Employment Authorized"
- 2. Employment Authorization Document must be issued by the U.S. Citizenship & Immigration Service (USCIS) providing authorization to work in the U.S. without restrictions.
- 3. An unexpired (at time of closing) Non-immigrant Visa with an Entry Stamp issued by the U.S. Department of State which will evidence legal entry into the U.S. for temporary residence. Visa must not expire for three years following the close date. Please see FNMA Guides for acceptable VISAs.

#### 2.2 Eligible Vesting

Fee Simple with Title Vesting as:

- Individual
- Joint Tenants
- Tenants in Common
- Inter-Vivos Revocable Trust

Vesting is permitted in an Entity with the following requirements:

- Entity must be domiciled in a U.S. state.
- Business structure is limited to a maximum of four (4) owners/ members.
- Personal Guarantees must be provided by all owners/members of the Entity on the loan.
- Each Entity owner / member on the loan must sign the security instruments.
- Each Entity owner / member providing a Personal Guaranty must complete a Form 1003 or similar
  credit application indicating clearly that such document is being provided in the capacity of the
  guarantor. The application of each member/owner providing a Personal Guaranty and their credit
  score, and creditworthiness will also be used to determine qualification and pricing.

For each business type, the following documentation must be provided:

- Limited Liability Company (LLC)
  - o Entity Articles of Organization, Partnership, and Operating Agreements as required
  - o Tax Identification Number (Employer Identification Number EIN)
  - Certificate of Good Standing
  - o Certificate of Authorization for the person executing all documents on behalf of the Entity
  - LLC Borrowing Certificate required when all owners/members are not on the loan

## Corporation

- Filed Certificate/Articles of Incorporation (including all Amendments)
- By-Laws (including all Amendments)
- Certificate of Good Standing (issued by the Secretary of State (SOS) where the business is incorporated)
- Tax Identification Number (EIN)
- Borrowing Resolution/Corporate Resolution granting authority of signor to enter loan obligation
- Receipt of current year franchise tax payment or clear search

#### Partnership

- Filed Partnership Certificate (if a general partnership, filing with the SOS may not be required)
- o Partnership Agreement (and all Amendments)
- Certificate of Good Standing (issued by the Secretary of State (SOS) where the Partnership is registered)
- o Tax Identification Number (EIN)
- o Limited partner consents (where required by partnership agreement)

Borrower Types	Description		
Primary	The borrower who is listed first on the application or the borrower who owns the majority interest in the entity in which the loan will be closed in the name of.		
Co-borrower	Any borrower (other than the Primary) who is jointly responsible for repayment of the loan with the Primary Borrower. All Co-Borrowers must be on title.		

All parties who take title to the subject property must sign the Security Instrument. All parties to the loan do not have to be on title.

#### 2.3 Ineligible Borrowers

- All Persons with Diplomatic Immunity, as defined by the U.S. Citizenship and Immigration Services (USCIS.
- Seller Employee Loans.
- Irrevocable or Blind Trusts.
- ITIN Borrowers residing in the U.S.

#### 501(c)(3) Organizations

- Trusts or business entities whose members include other LLCs, Corporations, Partnerships, or Trusts
- Trusts or business entities where a Power of Attorney is used.
- Persons sanctioned by OFAC

## 2.4 Occupancy Eligibility

Borrower Types	Description
DSCR eXperienced Investors	A DSCR Investment Property is defined as a 1 to 4-unit residential property where the borrower (nor any relative of the borrower) cannot occupy.  Requirements:  • First Time Investor(s) are permitted with minimum 1.00 DSCR, 12
	<ul> <li>months reserves and max 75% LTV.</li> <li>All investment property loan programs require a borrower executed     Business Purpose and Occupancy Affidavit. The borrower must     acknowledge that the loan is a business purpose loan by completing and     signing the appropriate sections of the Borrower Certification of Business     Purpose Affidavit (sample document included in the Appendix Section of     this guide).</li> </ul>
	Any loan whereby the proceeds are used for personal, family, or household purposes is considered a consumer transaction and is ineligible for the DSCR Program. This includes cash-out on an investment properties where the loan proceeds are used for any personal use.

# **Transaction Eligibility**

## 3.0 Transaction Eligibility

## 3.1 Purchase Money

Purchase money mortgages are mortgage transactions in which the loan proceeds are used to purchase the subject property. This is evidenced by a Contract Sale Agreement or Purchase Agreement that has been executed by the applicant (buyer who is a party to the transaction) and the seller. Additional requirements:

- Delayed 1031 Exchanges only are permitted for down payment and cash to close only.
- HELOCs and 2nd liens not permitted.

## 3.2 Rate/Term Refinance

A Rate/Term Refinance transaction is when the new loan amount is limited to the payoff of the present first lien mortgage, any seasoned non-first lien mortgages, closing costs and prepays, or a court ordered buyout settlement. A seasoned non-first lien mortgage is a purchase money mortgage, a closed-end or HELOC mortgage that has been in place for more than 12 months (with no draws greater than \$2,000 in the past 12 months). HELOC withdrawal activity must be documented with a Transaction History from the HELOC account.

- Cash-out Limit. Cash-out to the borrower limited to the lesser of 2% of the principal or \$5,000.
- Sale Restriction. Property must be removed from listing for at least one month prior to application
  and LTV will be based on the lesser of the list price or appraised value when listed within the last six
  months by the current owner.

The new Rate/Term Refinance Loan amount is defined and limited by the following:

	Rate / Term Refinance Transaction
	Current first lien mortgage payoff amount
+	Any seasoned non-first lien mortgage payoff amounts on the subject property
+	Closing costs (must be reasonable and within market standards)
+	Prepayment fees
+	Court ordered buyout settlement (if applicable)
=	New Loan Amount

#### 3.3 Cash-out Refinance Transactions

A Cash-out Refinance Transaction occurs when an existing mortgage lien is paid-off with the proceeds of a new first mortgage and the excess proceeds are distributed to the borrower. A Cash-out Refinance Transaction also occurs when a borrower obtains a mortgage for a property that is currently owned free and clear and the proceeds from the new loan are distributed to the borrower. All excess proceeds eligible for distribution to the borrower are net of customary fees, prepayment fees and other related closing costs. Review the Credit Matrix for the maximum cash out amounts permitted. Additional requirements for an Solve Mortgage eligible Cash-out Refinance loan are:

- Cash back as it relates to the maximum limits is defined as "cash in hand" to the borrower.
- Borrower on Title- At least one of the borrowers must be on title.
- A Cash-out Purpose Letter is required.
- Net proceeds from a cash-out transaction may be used to meet the reserve requirements.
- Sale Restriction- Property must be removed from listing for at least three months prior to application date.
- Properties listed for sale or purchased within the last 6 months (Note to Note), require a 5% reduction in LTV.
- For properties that have been listed by the current owner within the last six months, the LTV will be based on the lesser of the list price or appraised value
- LTV/CLTV Limit. If the subject property is owned for less than six months (Note to Note), then the LTV/CLTV will be based on the lesser of the original purchase price plus improvements or current appraised value.
  - Proof of improvements are required.
  - Proof of purchase price is required as evidenced by the final Closing Disclosure (CD) from the property purchase.
- No waiting period if the borrower acquired the property through an inheritance or was legally awarded the property through a divorce, separation, or dissolution of a domestic partnership.
- Delayed Financing. Borrowers who have purchased a subject property within the last six months
  preceding the disbursement date of the new mortgage are eligible to receive cash back with the
  loan being priced and treated as a Rate Term Refinance if the following requirements are met (See
  FNMA Guides for additional information):
  - o Arm's Length Transaction- The original purchase was an Arm's Length Transaction.
  - No Existing Mortgage Financing- The original purchase transaction is documented by the Settlement Statement which confirms that no mortgage financing was used to obtain the subject property.
  - No Existing Liens-The preliminary title report must confirm that there are no existing liens on the subject property.
  - Loan Amount Limit- The new loan amount can be no more than the actual documented amount of the borrower's initial investment in purchasing the property plus the financing costs, prepaid fees, and points on the new mortgage loan (subject to maximum LTV and CLTV ratios for cash-out transactions based on the current appraised value).
  - Source of Funds Paydown- If the source of funds used to acquire the property was an unsecured loan or a loan secured by an asset other than the subject property (such as a

HELOC secured by another property), then all cash-out proceeds are to be used to pay- off or pay-down the loan used to purchase the property.

- settlement statement for the refinance transaction must reflect the above.
- any payments on the balance remaining from the original loan must be included in the DSCR ratio calculation for the refinance transaction.
- funds received as gifts and used to purchase the property may not be reimbursed with proceeds of the new mortgage loan.
- Source of Funds Documentation. Source of funds must be documented. Examples
  of proper documentation include bank statements, personal loan documents,
  401(k) withdrawal statements, or evidence of a HELOC on another property.

## 3.4 Ineligible Transactions

- Assumable
- Construction to perm
- Temporary Buydowns
- Builder Bailout
- Conversion Loans
- Lease Options/Rent-to-Own
- Land Contracts
- Non-Arm's Length Transactions
- Assignments of the contract to another buyer
- No Graduated Payment Mortgage Loan
- No Ground leases, No Buydown Mortgage Loan, No Pledged Asset Loan
- No Convertible Mortgage Loan allows an ARM to convert to a Fixed Rate Mortgage
- Periodic Payment Loans must have periodic payments due and loans can't have more than 3
  monthly payments paid in advance from the proceeds of the mortgage loan

## Credit

## 4.0 Credit

## 4.1 Analysis of Credit

Data found in credit reports provide pertinent information about an applicant's credit history and borrowing habits. Applicant information sourced from places such as a Residential Mortgage Credit Report (RMCR) or public records can help to build an applicant's credit profile and to meet Solve Mortgage eligibility requirements described in this section.

#### 4.1.1 General Requirements

The lender is required to document that the borrower does not qualify for a GSE loan or has chosen a non-GSE loan program. Additionally, the lender is also required to include a copy of the final loan approval.

- The credit report should provide merged credit data from the three major credit repositories:
   Experian, TransUnion, and Equifax. Either a three-bureau merged report, or a Residential
   Mortgage Credit Report is required. Aging. The credit report should be dated within 120 days of
   the note and mortgage.
- In general, Solve Mortgage will evaluate an applicant's credit report to determine their willingness to pay debts. Among other things, the credit report will be reviewed for:
  - Age of accounts.
  - o Delinquent payments: frequency, severity, aging.
  - Account balance size
- A written explanation for credit inquiries is not required for DSCR.

#### 4.1.2 Credit Scores

FICO® is a credit score developed by FICO, previously known as Fair Isaac Corporation. FICO scores are derived by a credit-scoring model used to predict the likelihood of a default occurring. FICO scores are among the important factors in determining the customer's likelihood of debt repayment. The higher the FICO score, the lower the probability of default.

A minimum of 2 credit scores are required to be provided and used to determine the qualifying credit score for loan approval. Methodology of which FICO score to use is as follows:

# of Borrowers	# of Scores per Borrower	Methodoloy
1	2 or 3	Lower of 2 or the Middle of 3 FICO Scores
2 or more	2	Determine the lowest score of each borrower, lowest score of that result is representative score
2 or more	3	Determine the mid-score of each borrower, lowest score of that result is representative scored

#### 4.1.3 Tradeline Requirements

All borrowers must have an established credit history that is partially based on tradeline history. If a Borrower has three credit scores reporting on credit, then the minimum credit tradeline requirement for that borrower has been met.

All eligible borrowers will have open and active tradelines that meet the following requirements:

Required Tradelines	Active Reporting Period	Min FICO Required
3 Tradelines	≥ 12 months	Per matrix
Or		
2 Tradelines	≥ 24 months	Per matrix

Borrowers without the above minimum trade lines may qualify if there is a minimum of:

- At least four years of established credit history as follows:
- Eight or more tradelines reported.
- At least one active in the last 12 months, defined as the last activity within 12 months of the credit report date.

At least one of these tradelines must be a mortgage tradeline and may be counted as the active tradeline.

#### 4.1.4 Housing history

Housing history for the DSCR Doc type is limited to verifying the borrower's primary residence and the subject property if a refinance transaction. VOMs are required for any mortgages including private mortgages with no additional documentation.

- Any housing event reported on the credit report for any property owned by the borrower needs to be included in the housing history eligibility.
- For any non-subject property, non-primary mortgages not reporting to the credit bureau, additional housing history is not required.

#### 4.1.5 No Housing History or Less than 12 Months Verified

Borrowers who do not have a complete 12-month housing history are ineligible for the program. Borrowers who own their primary residence free and clear for a minimum of 12 months are acceptable. Experienced investors who provide verification of living rent free are acceptable provided they own other REOs with acceptable mortgage financing history. A "rent-free" letter of explanation is required.

#### 4.1.6 Collections, Judgments, Liens

- Judgements, Garnishments and Liens: The borrower must pay-off all open judgements, garnishments, and liens (including mechanics liens or material men's liens) prior to the loan closing.
- Collection Accounts and Charge-offs do not have to be paid in full if the following applies:
  - Collections and charge-offs < 24 months old with a maximum cumulative balance of \$2,000
  - Collections and charge-offs ≥ 24 months old with a maximum of \$2,500 per occurrence
  - Collections and charge-offs that have passed beyond the statute of limitation for that state (supporting documentation required)
  - All medical collections
  - o Exception: IRS repayment plans with 3 months history of payments may remain unpaid.
- Past Due Accounts must be brought current

## 4.1.7 Forbearance, Deferred Payments, Modifications

- COVID Forbearance to follow FNMA Guideline requirements.
- Non-COVID deferred payments are unacceptable credit events and disqualifies borrower(s) from financing.
- Mortgage Loan Modifications are acceptable with 36 months seasoning, minimum
   720 FICO and no additional credit events after modification. Examples of mortgage loan modifications are:
  - Principal and/or Interest Forgiveness on either the first or second mortgage
  - o Principal Curtailment by or on behalf of the investor to simulate principal forgiveness
  - o Conversion of any part of the original mortgage debt to a "soft" subordinate mortgage
  - o Conversion of any part of the original mortgage debt from secured to an unsecured debt

#### 4.1.8 Significant Adverse Credit Event

- Bankruptcy, Short Sale, Deed-in-Lieu, Charge-off Mortgage and/or Foreclosure must be seasoned at least 36 months from time of application.
- Foreign National adverse credit not permitted.

# Capacity

## 5.0 Capacity

Borrowers are not required to disclose employment information on the application (Form 1003). Income derived from regular employment, retirement or other investments should not be disclosed and tax returns are not required.

The application should otherwise be fully completed including the Schedule of Real Estate Owned listing all properties owned with any associated mortgages (including private mortgages).

## 5.1 <u>Debt Service Coverage</u>

Borrowers financing non-owner-occupied investment properties can qualify based on their ability to service the debt over the life of the loan. For Debt Service Coverage, property income is used to qualify the transaction. Debt Service Coverage is available to experienced Investors and First Time Investors provided they have a mortgage history, either purchasing or refinancing investment properties for business purposes.

Borrowers are qualified using the following Debt Service Coverage Ratio (DSCR)

DSCR = \*Gross Rental Income ÷ Qualifying Monthly Mortgage Payment (PITIA) or (ITIA for interest only loans). Qualifying on I/O's is based on the Interest only payment plus taxes, insurance, and HOA dues. Rounding DSCR: Rounding up of the DSCR value is permissible from the 3<sup>rd</sup> decimal.

Interest Only loans require a minimum FICO score as per current Program Matrix.

On Purchase transactions, the qualifying rent figure will be the higher of the 1007 or the current lease provided the difference is not greater than 20%. When the 1007 is greater than 20%, Seller may use up to 120% of the Lease amount to qualify (i.e., lease is \$1100 and 1007 is \$1500 then \$1320 may be used to qualify). When the Lease is greater than 20%, the higher Lease amount may be used with 3 months current proof of receipt of the higher rental income.

If subject property leased on a short-term basis utilizing an on-line service such as Airbnb or VRBO, gross monthly rents can be determined by using a 12-month look back period; and either 12-monthly statements, or an annual statement provided by the on-line service to document receipt of rental income. In addition, a screen shot of the online listing must show the property is activity marketed as a short-term rental. A 5% LTV reduction required when using short term rental income to qualify.

On Refinance transactions, the qualifying rent figure will be the higher of the 1007 or the current lease provided the difference is not greater than 20%. When the 1007 is greater than 20%, Seller may use up to 120% of the Lease amount to qualify (i.e., lease is \$1100 and 1007 is \$1500 then \$1320 may be used to qualify). When the Lease is greater than 20%, the higher Lease amount may be used with 3 months current proof of receipt of the higher rental income.

- For unleased property refinance transactions, there is no vacancy factor and the gross rents shown on the 1007 may be used.
- Leases are required to be no less than twelve (12) months but may convert to month-to-month upon expiration.
- If subject property leased on a short-term basis utilizing an on-line service such as Airbnb or VRBO, gross monthly rents can be determined by using a 12-month look back period; and either 12-monthly statements, or an annual statement provided by the on-line service to document receipt

of rental income. In addition, a screen shot of the online listing must show the property is activity marketed as a short-term rental. A 5% LTV reduction required when using short term rental income to qualify.

Debt Service Coverage Ratio (DSCR) must be greater than or equal to a minimum of 1.00 to qualify for purchase by Solve Mortgage.

- Additional requirements that must be met when utilizing DSCR Investment Programs are: Rent loss
  or loss of use coverage of six months PITIA is required.
- Seller must supply evidence of the DSCR calculation amount, i.e., the amount to be listed on the 1008, Seller's DSCR Worksheet Calculation or the Solve Mortgage DSCR Income Calculation Worksheet.
- Experienced Investors proof of management history for at least one year is required. Borrower(s) working in the property management industry constitutes experience and is acceptable.
- First Time Investors—permitted with minimum 1% DSCR, 12 months reserves and max 75% LTV.
- Foreign Nationals permitted with proof of primary home ownership and 12 months reserves.

**Note:** Borrowers on Investor loan programs must execute the Business Purpose and Occupancy Affidavit (See sample document under Appendix Section 8.2) that attests to the following for a loan to be considered an Investor Loan.

- No borrower(s) or borrower relatives (direct or by marriage) will occupy the subject property.
- Ownership of the subject property is for business purposes only.

#### 5.1.1 Subordinate Financing

Not permitted.

## 5.1.2 Adjustable Rate and Interest Only Qualifying

For all ARM loan transactions, the greater of the Note rate or the fully indexed rate is used to determine the qualifying PITIA. The fully indexed rate is calculated by adding the margin to the index.

All ARM Notes and Riders should contain ARCC fallback language consistent with FNMA.

ADJUSTABLE-RATE CRITERIA SOFR			
eXperienced Investor			
MARGIN	6.0		
CAPS	5 YEAR ARM = 2/1/5		
CAPS	7 YEAR ARM = 5/1/5		
INDEX	30 DAY AVERAGE SOFR		
RESET PERIOD	6 MONTHS		
FLOOR	MARGIN		

30 Day average SOFR Index as published by the New York Federal Reserve

#### 5.2 Assets

Measuring liquid assets is required to determine if a borrower has sufficient funds to pay for a down payment, closing costs and required reserves. The following is a list of established assets that can be used to determine a borrower's liquidity. Next to each asset is the value that Solve Mortgage assigns based on its liquidity.

- Checking and Savings (100%)
- Certificates of Deposit (100%)
- U.S. Savings Bonds (100% if fully matured, otherwise 80%)
- Marketable Securities (75% net of margin debt). Marketable Securities are defined as legitimate stocks, bonds or mutual funds that are publicly traded.
- Restricted Stock Units (RSU). Refer to FNMA Guides.
- IRA, Keogh, and 401(K) Retirement Accounts (60 % of vested balance after deducting outstanding loans secured against it) including ROTH. Account statements should be updated with a transaction history dated within 30 days of note date due to market volatility.
- Pension Plans (60%). Only amounts accessible within a 30-day window are permitted. Account statements should be updated with a transaction history dated within 30 days of note date due to market volatility.
- Annuities (60%). Only amounts accessible within a 30-day window are permitted.
- Trust Accounts (100%). Must review a copy of the full Trust.
- The use of business assets for self-employed borrowers for down payment, reserves and closing
  costs are allowed. The borrowers on the loan must have 50% ownership of the business and must
  be the owners of the account. Access letters from the remaining owners of the business must be
  obtained as well..
- Spousal accounts Accounts held solely in the name of a non-borrowing spouse may be used for down payment and closing costs only and are subject to the requirements outlined in Verification of Assets. Accounts held solely in the name of a non-borrowing spouse may not be used to meet reserve requirements.
- Crypto Currencies, Bitcoin and Ethereum, are an eligible source of funds for down payment and
  closing costs and reserves. For down payment and closing cost, the assets must be liquidated and
  deposited into an established US bank account. For reserves, documentation to prove ownership
  of the crypto holdings must be provided together with verification of current valuation from the
  Coinbase Exchange within 30 days of Note date at 60% of the current valuation. Crypto currency is
  not an eligible liquid asset for asset utilization/depletion.
- Delayed 1031 Exchange funds for "like—kind exchange" are eligible for EMD, down payment and closing costs. 1031 Exchange funds are ineligible for reserves.

#### 5.2.1 Verification of Assets

The lender may use any of the following types of documentation for verification.

- Verification of Deposit (VOD) Form. The information must be requested directly from the depository institution. The completed, signed, and dated document must be received directly from the depository institution.
- Bank statements and investment portfolio statements.
- Complete copies of bank statements or investment portfolio statements from the most recent 30 days prior to the application date. The statements must cover account activity for the most recent 30 days. A summary statement will not be accepted.
- The statements may be computer generated forms and must include the following:
  - o The borrower as the account holder
  - The account number(s)
  - The timeframe the statement(s) cover
  - o All deposits and withdrawal transactions
  - The previous close balance, the current balance, and the ending account balance.
  - Retirement account statements must be from the most recent period and show the borrower's vested amount and terms.

## 5.2.2 Other Requirements

- Assets must be seasoned 30 days and any large deposits as determined by the underwriter will
  need to be sourced. (\*\*See Section 8.4 for Foreign National requirements)
- The borrower must demonstrate they have 10% of their own funds for the down payment.
- Gift Funds.
  - o Gifts must be from a family member. Gifts can be used to pay off debt.
  - The borrower must have a minimum of 10% of their own funds available.
  - Gift funds cannot be counted towards reserves.
  - Purchase transaction only.
- Unsecured loans, sweat equity, gift of equity and gifts that require repayment are ineligible for sources of down payment.

#### 5.2.3 Reserves

Reserve Requirements				
Program	Loan Amount	**Months		
	< \$1,000,000	3 months		
eXperienced Investor	\$1,000,000 - \$1,500,000	6 months		
	>\$1,500,000	9 months		
	R/T Refinance with ≤65% LTV	No minimum reserves required		
First Time Investor	Any Loan amount	12 months		
Foreign National	Any Loan Amount	12 months PITIA reserves <i>plus</i> 2 months for each additional financed property.		

<sup>\*\*</sup> Reserves are not stacked with the exception of Foreign Nationals which require reserves for additional financed properties.

## 5.2.4 Seller Concessions

Occupancy	LTV	Max Percentage
Investment	All	3%

#### Seller Concessions include:

- Financing concessions exceeding the max financing concession limitations; or
- Contributions such as cash, furniture, automobiles, decorator allowances, moving costs, and other
  giveaways granted by any interested party to the transaction (contributions with a combined value
  under \$1,000 should be excluded).
- The value of sales concessions must be deducted from the sales price when calculating LTV for underwriting and eligibility purposes. The LTV is then calculated using the lower of the reduced purchase price or the appraised value.

# Collateral

## 6.0 Capacity

## 6.1 Eligible Property Types

- Single Family Dwellings
- 1-4 Family Dwellings
- Planned Unit Developments (PUD)
- Condominiums
- Co-Ops
- Modular Homes
- Leaseholds (in areas where leaseholds are common)

## 6.2 <u>Ineligible Property Types</u>

- Manufactured housing or Manufactured Homes
- Working Farms
- Time-shares
- Boarding Houses
- Rural Properties on greater than 20 acres
- Commercial Properties
- Vacant Lots
- Log Homes
- Mixed Use Properties
- Assisted Living
- Properties Under Construction
- C5 or C6 Property Condition Grades
- Unique Properties
- Work Escrows are not permitted
- Agricultural properties
- Geodesic Domes
- Tenancy in Common properties
- Properties with less than 500 square feet living space
- No Mortgage Loans financing builder inventory is permitted.
- Properties with values in excess of the predominant value of the subject's market area may be ineligible

## 6.3 Declining Markets

Properties with appraisals that show the "Neighborhood – Housing Trends" marked as Declining may be subject to a reduction in LTV/CLTV. The distinction of a Declining market is determined by the Appraiser. Appraisers are required to pull median house price data over the last 12 months and analyze it to determine the market trends for that area and property type.

DECLINING MARKETS					
Required to be applied for LTVs >65%					
Property Value	Property Value Demand Market Time Reduc�on to UV				
<b>Declining</b>	Shortage or In Balance	Under 3 mths	<mark>5%</mark>		
<b>Declining</b>	<u>Shortage</u>	3-6 mths	<mark>5%</mark>		
<b>Declining</b>	<mark>In Balance</mark>	3-6 mths or Over 6	<mark>10%</mark>		
		mths			
Declining	Over Supply	Over 6 months	<mark>10%</mark>		

## 6.4 Flips

When the subject property is being resold within 365 days of its acquisition by the seller <u>and the sales price</u> <u>has increased more than 10%</u>, the transaction is considered a "flip". To determine the 365-day period, the acquisition date (the day the seller became the legal owner of the property) and the purchase date (the day both parties executed the purchase agreement) are required to be used.

- Flip transactions are subject to the following requirements:
  - All transactions must be arm's length, with no identity of interest between the buyer and property seller or other parties participating in the sales transaction.
  - No pattern of previous flipping activity may exist in the last 12 months. Exceptions to
    ownership transfers may include newly constructed properties, sales by government
    agencies, properties inherited or acquired through divorce, and sales by the holder of a
    defaulted loan.
  - The property was marketed openly and fairly, through a multiple listing service, auction, for sale by owner offering (documented) or developer marketing.
  - No assignments of the contract to another buyer.
  - If the property is being purchased for more than 5% above the appraised value, a signed letter of acknowledgement from the borrower must be obtained.
  - Flip transactions must comply with the HPML appraisal rules in Regulation Z. The full Reg
    Z revisions can be found at <a href="http://www.consumerfinance.gov/policy-compliance/rulemaking/final-rules/appraisals-higher-priced-mortgage-loans/">http://www.consumerfinance.gov/policy-compliance/rulemaking/final-rules/appraisals-higher-priced-mortgage-loans/</a>. A second appraisal is required in the following circumstances:
  - Greater than 10% increase in sales price if seller acquired the property in the past 90 days.
  - Greater than 20% increase in sales price if seller acquired the property in the past 91- 180 days.

## 6.5 Transferred Appraisals

Appraisal transfers are permitted when the Seller has received approval from Solve Mortgage in advance for their appraisal transfer policy to ensure compliance with the Home Value Code of Conduct (HVCC) and Appraiser Independence requirements and are subject to the following requirements:

- Appraisal must have been completed by an approved AMC.
- The appraisal must be less than 60-days old (less than 120-days at closing) and ordered through an Appraisal Management Company.
- A letter must be obtained from the original lender on their letterhead stating they are transferring the appraisal to the approved Solve Mortgage lender. The letter must transfer the ownership and rights for the specific transaction.
- The Lender must certify they have complied with Federal, State and FNMA Appraisal Independence requirements.
- An appraisal delivery form must be provided to the borrower to confirm the borrower's receipt of the appraisal within three (3) business days of the report's completion.

If the original Lender will not transfer the appraisal or provide the transfer letter, then a new appraisal is required.

## 6.6 Project Review Warrantable

FNMA eligible Warrantable projects are permitted.

Site Condos meeting the FNMA definition are eligible for single-family dwelling LTV/CLTV. Maximum project exposure shall be \$2,000,000 or 15% of project whichever is lower.

## 6.7 <u>Project Review Non-Warrantable</u>

Non-warrantable condominiums are eligible based on the following characteristics. See Credit Matrix for LTV restrictions.

NON-WARRANTABLE CONDOS				
CHARACTERISTIC	EXCEPTION CONSIDERATIONS			
COMMERCIAL SPACE	Subject unit 100% residential. Commercial space in building/project < 50%. Any commercial must be "typical to the marketplace and have no negative impact on marketability. Commercial % determined by appraiser. Commercial entity cannot control HOA.			

COMPLETION STATUS	The project, or the subject's legal phase along with other phases, must be complete. All common elements in the project or legal phase must be 100% completed. At least 50% must be sold or under a bonafide contract.			
CONDOTELS	<ul> <li>50% of the total units in the project or subject's phase must be sold or under contract.</li> <li>Project or subject's legal phase along with other development phases must be complete. All common elements in the project or legal phase must be 100% complete.</li> <li>Project may be subject to additional phasing.</li> <li>HOA should be in control – project under Developer or Builder control will be considered on a case-by-case basis only.</li> <li>Maximum LTV/CLTV Purchase: 75%</li> <li>Maximum LTV/CLTV R/T and Cash-Out: 65%</li> <li>Minimum Loan Balance: \$150,000</li> <li>Maximum Loan Amount: \$1.0 million</li> <li>Max DTI 50%or Min DSCR of 1</li> <li>Primary, Second Home and Investments</li> <li>Investor concentration, within the subject project, may exceed established project criteria, up to 100%</li> <li>Minimum square footage of 500 and at least 1 Bedroom required.</li> <li>Fully functioning kitchen – define as a full-size appliance including a refrigerator and stove/oven.</li> <li>Projects with names that include the words "hotel," "motel," "resort," or "lodge" are acceptable.</li> <li>Project must have obtained a hotel or resort rating for its hotel, motel, or resort operations through hotel ratings providers including, but not limited to, travel agencies, hotel booking websites, and internet search engines</li> </ul>			
DELINQUENT HOA DUES	No more than 20% of the total units in the project may be 60 days or more past due on the payment of condominium/association fees.			
INVESTOR CONCENTRATION	Investor concentration in project up to 60%. Higher percentages may be considered under the Investment Property Program when an established history of a high percentage of rental units in the condominium project can be demonstrated.			

HOA CONTROL	The developer may be in control of the condominium association provided the Master Agreement provides for the homeowners to take control upon either a predetermined percentage of unit sales or within a defined time period	
HOA RESERVES	HOA Budget must include a dedicated line-item allocation to replacement reserves of at least 8% of the budget.	
LITIGATION	Pending litigation may be accepted on a case-by-case basis. Litigate that involves structural issues, health and safety issues or items the will impact the marketability of the project will not be accepted.	
NEW PROJECTS	The project or the subject's legal phase along with other phases meaning be complete. All common areas in the project must be 100% complete. Minimum of 50% of units must be sold or under contract.	
SINGLE ENTITY OWNERSHIP	Single entity ownership in project up to 25%.	

## 6.8 Appraisal

A full appraisal involves a complete inspection of the home, including the interior and exterior of the subject property. Acceptable appraisal report forms must follow FNMA and FHLMC standards which include Uniform Appraisal Data Set (UAD) Specifications and the Field Specific Standardization Requirements. Additional requirements:

- Properties must be appraised within the 12 months that precede the date of the mortgage. When the
  appraisal report is more than 120 days old, the appraiser must perform an update per FNMA 1004
  D or FHLMC Form 442 which includes inspection of the exterior of the property and review of
  current market data to determine whether the property has declined in values since the date of the
  original appraisal.
- Uniform Residential Appraisal Report (URAR)
- FNMA form 1004 / FHLMC Form 70 for use on one-unit properties including individual units in Planned Unit Development (PUD) projects. See Solve Mortgage Credit Matrix for additional appraisal requirements.

Obtain Appraisal Form 1007 and use 100% of the gross market rent in DSCR calculation.

#### 6.9 Valuation Overview

Solve Mortgage uses FNMA Guidelines as our minimum appraisal standards for all written appraisal reports. Reports must include/have, at a minimum, the following:

- Uniform Appraisal Standards
- Appraiser Independence

- Appraiser Competency
- Fair Lending Requirements
- Vendor Selection Process
- Acceptable Appraiser Practice Standards
- Compliance with the Uniform Standards Professional Appraisal Practice (USPAP), as established by the Appraisal Standards Board of the Appraisal Foundation
- See complete FNMA Guides at www.efanniemae.com
- See complete USPAP Guides at www.uspap.org

#### **Appraisal Independence**

Solve Mortgage expects to receive honest, unbiased professional opinions of value.

- Appraisers must have no direct or indirect interest, financial or otherwise in the subject property or with the involved parties.
- Solve Mortgage prohibits associates from asking appraisers to report a predetermined value or withhold disclosure of adverse features.
- All appraisals must be ordered through an Appraisal Management Company (AMC)
- We will not accept an appraisal from an appraiser who works for the lender, borrower or any parties affiliated with the transaction.

All appraisals will be following the Appraiser Independence Requirements pursuant to the Dodd-Frank Wall Street Reform and the Consumer Protection Bureau Act of 2010. Compliance with the Appraiser-Independence Requirements will be reviewed by an independent third-party.

A LICENSED OR CERTIFIED APPRAISER MUST SIGN ANY REPORT PREPARED FOR THE LENDER IN ORDER FOR THIS LOAN TO BE ELIGIBLE FOR PURCHASE BY Solve Mortgage.

#### **Appraisal Review Requirements**

Appraisal reviews are required for all loan amounts. Any loan amount over \$2,000,000.00 will require 2 full appraisals. The lesser of the two is to be used for valuation for the loan file.

Collateral Desktop Analysis (CDA) from Clear Capital Appraisal Management or an independent vendor required; or Appraisal Risk Review (ARR) from Pro Teck is required when the CU score is greater than 2.5.

- If a valuation from either of these companies is less than 90% of the appraised value, then the LTV will be calculated using the lower of the CDA or the ARR value.
- If CDA or ARR are not available, then another appraisal is required.
- All mortgage transactions located in a federally declared disaster zone, whether it is a purchase or a refinance, will require a Disaster Inspection Report. The practice of obtaining a Disaster Inspection Report should continue for a minimum of 90 days from the date of the disaster and display a completion date that doesn't exceed 15 days prior to the loan closing.
- On all Purchase Money Transactions, closing instructions should indicate that no credits for
  property conditions are permitted and there should be no seller concessions due to damage to the
  property that was caused by the declared federal disaster.

## 6.10 Title Insurance Requirements

The purpose of title insurance is to provide evidence of ownership and the lawful possession of a property. It protects the owners (in the case of an owner's policy) and lenders (in the case of a mortgage loan policy) against loss if the chain of property is imperfect or against unknown encumbrance against the property.

Solve Mortgage requires coverage provided by American Land Title Association (ALTA) or an equivalent association. Either a Standard or Short Form Policy is acceptable. Short Form Policies are provided due to a shorter turnaround time, allowing a faster delivery to the secondary market.

Eligible title insurance must reflect the following:

- The effective date of the commitment should be dated within 120 days of the signing of the note
  and the mortgage. If the date exceeds 120 days, the title company must update the commitment
  with either gap coverage or an updated commitment. Please note that Texas loans must be within 90
  days.
- Title insurance is required, the amount of the policy must be the same as the amount of the loan.
- All title vesting must be reviewed to insure it is as it appears on the application. All title holders are
  required to authorize the mortgage transaction which is accomplished by requiring all nonapplicant title holders to sign certain closing documents.
- When title insurance is required on a property that is held in trust, the trust agreement must be reviewed and approved by the title company and Seller's underwriters. Solve Mortgage will not allow loans that are held in an irrevocable trust.
- The definition of the estate should be Fee Simple.
- For a purchase loan, the vesting will state the seller's name(s) and should match the purchase contract. A deed transferring title will be required at closing.
- The legal description for the property should appear as it does on the appraisal and the application. The tile report must contain the entire legal description and may be identified by lot and block or metes and bounds description.
- The original title commitment should be countersigned by an authorized person from the title company.
- Title report should show the appropriate lien position. It will also show if there are any exceptions listed on the commitment.
- Outstanding mortgages on the subject property are also listed on the preliminary title report. Any
  additional mortgages must be addressed, paid-off and released at or prior to closing the loan. If any
  liens are to remain open, they must meet Solve Mortgage's subordination guides.
- Liens and Judgments. Any liens (i.e., federal tax liens, mechanic's liens) or judgements must be paid-off at or prior to closing. Judgments that belong to another person or of a similar name may appear on the preliminary title report. In these instances, the applicant must sign an affidavit at closing, to satisfy the title company, which states they are not the person(s) named in the judgement(s). These judgments should not be on the final title policy. Solar liens are to be subordinated or paid off. HERO liens must be paid.
- Real estate taxes and assessments are liens against the property that take precedence over all other liens. If the property owner fails to pay their taxes or assessments, then the county or city can sell

the taxes to obtain the monies owed to them. Even if a lender has interest in the property the taxes can be sold.

- If taxes on the subject property are due and payable within 30 days but the county or city will not accept payment yet, then an escrow account is required to be set up by the title company to avoid any exceptions on the final title policy.
- If a title company requires an escrow account when the due date is beyond 30 days (i.e., 45 days),
- then all parties must adhere to the title company's requirements.
- All borrowers must sign the title company's prepared escrow agreements at closing.
- Easements are rights that a person has on the property/land of another person. Examples of easements are public utility easements, mineral rights, beach rights and riparian rights. These will not affect our lien position and can remain as exceptions on the title policy.
- Encroachment is construction on the property of another, i.e., wall, fence, or a driveway. Encroachments listed on the preliminary title report can remain as an exception on the final title policy if the title company will insure against loss or damage caused by the enforced removal of the real property that is encroaching onto the easement. However, if the title company will not provide insurance, then the encroachment must be reviewed by Seller's underwriter to determine if this will materially affect the value of the property/improvements or our security interest.
- Surveys. All survey exceptions must be cleared on all loan products. Solve Mortgage will defer to the title company to advise on what is necessary to remove the survey exception.
- Homeowners Association Dues. HOA dues must be current or paid current at time of closing. A letter
  from the association is required stating that the applicant's dues are up to date, that there are no
  liens currently and that no liens have been placed on the subject property due to non- payment of
  dues.
- Lis Pendens. A legal notice that is recorded to show any pending litigation relating to the property. Anyone that is acquiring an interest in the property subsequent to the date of the notice may be bound by the outcome. All Lis Pendens are to be removed or the application will be denied.
- Rebuild in Coastal Areas. The application will be denied if the subject property is in a coastal area and cannot be rebuilt.
- Oil and Gas Leases and Mineral Rights. Solve Mortgage will require affirmative language if they
  remain as exceptions on the final title policy. We must confirm that these leases do not provide for
  any surface rights. If lease does provide for surface rights this property will be ineligible for sale to
  Solve Mortgage.
- Agreements such as private well and septic, private roads and shared driveways also require
  affirmative language and can remain as an exception on the title unless they relate to a public utility.
  Private well agreements need to be reviewed to determine whether the well is on the subject
  property or the rights to the well will be transferred with the title to the property. If this is not the
  case, the subject property may be considered ineligible for sale to Solve Mortgage.

Unacceptable Title Defects can be, but are not limited to, the following:

- Open liens, judgements, taxes, or tax liens
- Non-clearance of a probated property
- Foreclosure

Properties with unexpired redemption periods.	
FOR APPROVED NON-DELEGATED AND CORRESPONDENT SELLER USE ONLY. NOT FOR DISTRIBUTION TO OTHERS INCLUDING CONSUMERS. The credit guidelines do not constitute a commitme al restrictions may apply. eRFSI reserves the right to amend rates and guidelines at any time and completely within the discretion of our internal policies and procedures. All loans submitted in	nt to

#### 6.10.1 Title Policy Requirements

Only accredited title companies with an acceptable rating can provide title insurance and ownership reports.

## **Endorsements**

Solve Mortgage requires all applicable endorsements to be present in a Title Insurance Policy. Endorsements are available for title insurance policies only and they provide affirmative language and or protection to the lender for the specific exceptions being left on the title that typically occur due to property type. The following is a list of required endorsements:

- Comprehensive Endorsement Survey (ALTA Form 100 or ALTA 9)
- EPA Endorsement (ALTA 8.1)
- Condominium Endorsement (ALTA 4)
- PUD Endorsement (ALTA 5)
- Adjustable/Variable Rate Endorsement (ALTA 6)

#### **Spousal Property Rights**

Marital property law affects the ownership, control, and disposition of property during a marriage, upon divorce and upon the death of a spouse. Common law, community property and homestead rights all have an impact on how certain real property may be conveyed, encumbered, or transferred to a creditor to satisfy debt in case of a foreclosure. The initial and final CD to be signed and dated by non-spouse (refi's only).

Certain states require marital signatures on all transactions. Spouses that are not applicants should not be required to sign the promissory note. There will be times that we may require a spouse to sign necessary documents per state requirements for homestead rights.

#### Survey Requirements - Each loan will have

- A survey of the property securing the loan; or
- A survey affidavit, acceptable in all respects to the title insurance company insuring the loan, such
  that the title insurance policy insuring the first mortgage encumbering the loan is without exception
  regarding any matter related to a survey including:
  - o the location of improvements on the subject property
  - o the location of easements on the subject property
  - the location of encroachments affecting the subject property, or the subject property's metes and bounds
- If a survey is included, the survey must have been certified, dated, and signed by a licensed civil
  engineer or registered surveyor performing the survey. Unimproved land surveys are not
  acceptable.
- Surveys must be reviewed by the lender for easements, encroachments, flood zone impacts and possible boundary violations.

## 6.11 <u>Hazard Insurance Requirements/Cond (HO6)</u>

Hazard insurance must protect against the loss or damage of the property from fire and other hazards covered by the standard extended coverage endorsement. Solve Mortgage requires hazard insurance protection

all loans. A declaration page is required prior to closing for all loans as proof of insurance. On all refinance transactions, if the coverage termination date is within 30 days of the closing, Solve Mortgage will require evidence of continuing coverage. A loss payable endorsement is required for all loan transactions.

The coverage must provide for claims to be settled on a replacement cost basis. Extended coverage must include, at a minimum:

- Wind
- Civil commotion (including riots)
- Smoke
- Hail
- Damages caused by aircraft vehicle or explosions

Hazard insurance policies that limit or exclude from coverage, in whole or in part, windstorm, hurricane, hail damages, or any other perils that would normally be included under an extended coverage endorsement are not acceptable.

Borrowers may not obtain hazard insurance policies that include such exclusions or limitations unless that have obtained a separate policy or endorsement from another commercial insurer that provides adequate coverage for the limited or excluded peril.

The HOI Policy must be effective for at least 60 days after the date of funding. Evidence of Insurance can be provided in one of the following forms:

- Policy
- Certificate of Insurance
- Insurance Binder

#### **Other Requirements**

- Solve Mortgage requires Hazard Insurance protection on all loans. A Declaration Page is required prior to closing for all loans as proof of insurance.
- Solve Mortgage will require evidence of continuing coverage on all refinance transactions where the coverage termination date is within 30 days of the closing,
- A Loss Payable Endorsement is required on all loan transactions.
- Property Insurance Minimum Rating requirements must be met

#### **Disaster Policies**

Solve Mortgage will allow loans that are secured by properties that are located within a declared disaster area or in an undeclared disaster area, either man-made or natural, subject to the following conditions:

- Solve Mortgage reserves the right to require a written certification from the appraiser, a Disaster Inspection Report, which indicated that the value of the property has not been affected by any damage arising out of the disaster and that the subject property is in marketable condition and that there are no major repairs needed or detrimental conditions to the subject property.
- Borrowers are required to complete a Borrower Certification at time of closing on the physical condition of the property.

#### **Deductibles**

- Family Residences. The maximum allowable deductible, to include any separate wind-loss or other separate deductibles that apply to a specific property element, is 5% of the face amount of the policy.
- Condos, Co-ops, and PUDs. The maximum deductible amount for policies covering the common elements must be no greater the 5% of the face amount of the policy.
- For losses related to an individual unit in a co-op or PUD that is covered by a blanket policy; the maximum deductible is no greater than 5% of the replacement cost.
  - o If there is a wind-loss deductible, then the deductible must be no greater than 5% of the face amount of the policy.
- For Condos with blanket insurance policies that cover both the individual units and the common elements, the maximum deductible amount related to the individual unit should be no greater than 5% of the replacement cost of the unit.

#### **Evidence of Insurance**

- Names of the borrowers to reflect same name as on the Note/Security Instrument
- Property address must match the Note/Security Instrument
- Mailing address is the same as property address
- Policy Number
- Loan Number
- Name of insurance company
- Insurance agent information
- Effective and expiration dates of coverage
- Premium amount
- Coverage amounts and deductible
- Loss Payee Clause as applicable
- Signed and dated by the agent

#### **Amount of Coverage Required**

Hazard Insurance coverage must comply with state, federal laws and should be for the lesser of:

- 100% of the insurable value of improvements, as established by the property insurer; or
- The unpaid principal balance of the mortgage if it equals the minimum amount (80% of the insurable value of the improvements) required to compensate for damage of loss on a replacement cost basis. If it does not, then coverage that does provide the minimum required amount must be obtained.

#### **Determining the amount of required Hazard Coverage**

The coverage must provide for claims to be settled on a replacement cost basis. Extended coverage must include, at a minimum, wind, civil commotion (including riots), smoke, hail, and damages caused by aircraft vehicles or explosions.

Hazard insurance policies that limit or exclude from coverage, in whole or in part, windstorm, hurricane, hail damages, or any other perils that would normally be included under an extended coverage endorsement are not acceptable.

Borrowers may not obtain hazard insurance policies that include such exclusions or limitations unless they have obtained a separate policy or endorsement from another commercial insurer that provides adequate coverage for the limited or excluded peril.

Provided below is a formula for determining the required amount of hazard insurance coverage that is generally required for first mortgage liens.

Step 1: Compare the insurable value of the improvements (established by the property insurer) to the unpaid principal balance of the mortgage.

- 1. If the insurable value of the improvements is less than the unpaid principal balance, then the insurable value will be the amount of coverage required.
- 2. If the unpaid principal balance of the mortgage is less than the insurable value of the improvements, then continue to step 2.

Step 2: Calculate 80% of the insurable value of the improvements.

- 1. If the result of this calculation is less than or equal to the unpaid principal balance of the mortgage, then the unpaid principal balance will be the amount of coverage required.
- 2. If the result of this calculation is greater than the unpaid principal balance of the mortgage, then this calculated figure will be the amount of coverage required.

#### **Examples:**

	Property A	Property B	Property C
Insurable Value	\$90,000	\$100,000	\$100,000
Unpaid Balance	\$95,000	\$90,000	\$75,000
80% Insurable Value	-	\$80,000	\$80,000
Required Coverage	\$90,000	\$90,000	\$80,000
Calculation Method	Step 1A	Step 2A	Step 2B

#### 6.12 Miscellaneous

#### **Fraud Reviews**

Data integrity is crucial to having a quality loan file delivery and mitigation of fraud risk. All loans must be submitted to an automated fraud and data check tool (i.e., Fraud Guard, DataVerify, etc.). A copy of the findings report must be provided in the loan file along with any documentation resolving any deficiencies or red flags noted.

#### **Closing Documentation**

All closing documentation (i.e., Notes, Deeds of Trust, etc.) must conform to and be FNMA approved. The use of any Non-FNMA documentation must receive prior approval from Solve Mortgage.

#### **Age of Documents**

Credit documents must be no more than 120-days old from the date the Note is signed and 120 days for appraisal(s). The Note date is utilized for document expiration for all funding types including escrow and non-escrow funding.

#### **Prepayment Penalties**

Permitted on investment property loans only. Solve Mortgage will not purchase loans with prepayment penalties in the following states. All other loans with a prepayment penalty must be in compliance with applicable state law. For additional information, please see Appendix 8.4 Investor Prepayment Penalty Reference Guide.

- Alaska
- Illinois to individual borrowers. Permitted to legal entities when APR is =<8%
- Kansas
- Minnesota
- New Jersey to individual borrowers. Permitted to legal entities
- New Mexico
- North Dakota
- Ohio loan amounts <\$107,633 (for 2023)</li>
- Pennsylvania loan amounts =<\$301,022 (for 2023)</li>
- Washington ARM loans. Permitted on Fixed rate loans

#### **Escrows**

- Escrows are required for LTVs greater than 80%
- Flood Insurance must be escrowed.

#### **Maximum Finance Properties**

- Solve Mortgage's exposure may not exceed \$5MM or 10 loans aggregate to any one borrower.
- There is no limitation to the total number financed properties allowed to any one borrower when the subject property is an investment property.

# **Exceptions**

## 7.0 Exceptions

Exceptions to Solve Mortgage Guides can be made at the lender's discretion. The lender's Underwriter should review the loan file to ensure prudent underwriting was used as well as listing compensating factors for the loan exception.

Solve Mortgage is under no obligation to purchase loans that meet these guidelines or has an exception on the loan file. Compliance with these guides does not create a commitment by Solve Mortgage to purchase. Any loans that will be purchased are at the sole discretion of Solve Mortgage.

# **Appendix**

## 8.0 Appendix

- Business Purpose & Occupancy Affidavit
- Personal Guaranty Agreement (Sample)
- Condo Questionnaire (Limited Review)
- Condo Questionnaire (Full Review)
- Investor Prepayment Penalty Reference Guide
- Foreign National

# 8.1 Business Purpose and Occupancy Affidavit

Borrower(s) / Borrowing Entity Members:

### BUSINESS PURPOSE & OCCUPANCY AFFIDAVIT (the "Affidavit")

	NNO:	(the "Loan")						
BOR	ROWER(\$):							
PRO	PERTY ADDRESS:	(the "Property")						
I, the	undersigned borrower(s), hereby declare	e that the following is true and correct:						
1.		seeking financing for the Property for business purposes only. I do not for personal, family, or household purposes.						
2.	The proceeds of the loan will be used to purchase, improve, or maintain the Property, and I intend to operate the Property as one or more rental units for profit. If I have not executed a lease with a tenant (or tenants) at or before closing of the Loan, I intend to, and will, use commercially reasonable methods and effort to obtain a tenant (or tenants) for the Property following closing of the Loan.							
3.	circumstances, occupy the Property	tend or expect to occupy the Property at any time. I will not, under any at any time while the Loan remains outstanding. In addition, I will not condary residence for any purposes for the duration of my Loan. I now reside, entinue to reside, elsewhere.						
4.	correct, and in consideration of Lender subsidiaries, parent companies, succe damage, liability or expense, including connection with my misrepresentation. constitute an Event of Default under m	g the Loan in reliance upon this Affidavit. If this Affidavit is not true and making the Loan, I agree to indemnify Lender and its agents, affiliates, essors and assigns and hold them harmless from and against any and all loss, costs and reasonable attorneys' fees, which they may incur as a result of or in I further understand that any misrepresentation in this Affidavit will by Loan Documents, and may result in the immediate acceleration of my debt seedings, eviction, and any other remedies allowable by law.						
5.	I understand that the agreements an	d covenants contained herein shall survive the closing of the Loan.						
6.	owner-occupied real property. I und certain federal and state consumer prot provisions of the federal Truth-in-Lend	ents of this Affidavit, the Loan is a business-purpose loan secured by non- lerstand that this means that the Loan may not be subject to the requirements of ection, mortgage lending, or other laws, including but not limited to the ling Act (15 U.S.C. §§ 1601 et seq.) and its implementing Regulation Z (12 to avail myself of protections offered under federal and state laws for e loans may be limited.						
7.	I understand that any false statemen result in civil and criminal penalties.	ts, misrepresentations, or material omissions I make in this Affidavit may						
nitial(	s):							
	The Property is not and will no	t be occupied by me or any member of the LLC or any family member.						

eRESI Capital LLC © 2023. FOR APPROVED NON-DELEGATED AND CORRESPONDENT SELLER USE ONLY. NOT FOR DISTRIBUTION TO OTHERS INCLUDING CONSUMERS. The credit guidelines do not constitute a commitment to purchase a loan. Additional restrictions may apply. eRESI reserves the right to amend rates and guidelines at any time and completely within the discretion of our internal policies and procedures. All loans submitted must be originated in compliance with federal, state, and local laws. The Seller further acknowledges that eRESI is not a party to the origination of the loan and has not taken part in any credit decision with respect to the loan and that the Seller's decision to originate a loan shall be made in its sole discretion and is not contingent upon the loan being rate locked or as a result of any agreement by eRESI to purchase the loan. Registered trade/service marks, all illustrations and designs are the property of eRESI Capital LLC and/or its subsidiaries.

Date

Date

NOTARY PUBLIC

# 8.2 Personal Guaranty Agreement

### PERSONAL GUARANTY AGREEMENT¶

						•
THIS GUA						, 20, and dated the same date as the Note and Security Instrument (the
"Loan Doc		-securing t	he propei	rty·located		(the "Subject
Property") (the "Lend					(the	"Guarantor", collectively if more than one), for the benefit of
∥ IN∙CONSI	DERATIO	ON-FOR-I	ender-ag	reeing to l	end the	sum of \$ to
		0111 0111	caract ap		ciia aic	(the "Borrower"), the Guarantor, does hereby absolutely, unconditionally and
irrevocably following:		e-to-Lende	er, its suc	cessor-or-a	issignee	, as their interests may appear, jointly and severally with other guarantors, each of the
1						
0	therwise,	·¶				ent when due, whether at the Maturity Date or earlier, by reason of acceleration or
u	mder this	Ğuaranty,	·¶	•		cluding reasonable Attorneys' Fees and Costs incurred by Lender in enforcing its rights
Ι	Document	s∙when∙du	e, and¶			ent and performance of, and compliance with, all of Borrower's obligations under the Loan-
		has a dire the Loan.		rect-owner	ship or	other financial interest in <u>Borrower</u> and/or will otherwise derive a material benefit from the
						nents," and "Property Jurisdiction," and other capitalized terms used but not defined in this Loan Agreement.¶
T	will liave	dic incain	153 633151	ica to mei	n m uic	Dom reportion.
NOW THE ¶	REFORE	:Guaranto	r-acknow	ledges an	d-agrees	s:¶
The liabilit indebtedne					nue to e	exist whether or not the signature or name of the undersigned appears on any evidence of
						cceptance of this Guaranty and of any demand for payment hereunder, presentment, th respect to the above transaction. ¶
¶	,	,				
						r any deficiency if the note holder forecloses the mortgage securing the note pursuant to the
terms of th indebtedne ¶				roceeds re	ceived·t	under a foreclosure proceeding, after deduction for expenses, are not sufficient to satisfy the
∥ No∙extensi	on of time	e-or-forbea	rance on	the part of	f-Lender	r, its successor or assignee, with respect to the mortgage or modification of the terms and
provisions successor c	of the mo or assigne	rtgage-sha e, in exerc	ll operate ising any	to release of its opti	e any of ons, pov	the Guarantor's obligations hereunder nor shall any delay on the part of the Lender, its wers or rights under the Loan Documents, or hereunder, or a partial or single exercise
thereof-con ¶	istitute a v	warver or a	my otner	ngnts nere	eunder.	
enforceabil	lity of any	·liability-o	of-any∙obl	igation-of	the Bor	ng and unlimited guaranty of payment without regard to the regularity, validity, or rower hereby guaranteed; and Lender shall not be required to proceed first against the
						collateral security held of Lender, its successor or assignee, before resorting to the med cumulative and the availing of one remedy or another not to be deemed an election of
¶						
IN WITNE	SS·WHE	REOF, Gu	iarantor-h	as signed	and-deli	ivered this Guaranty as of the date represented below.
∥ Dated:			→	→		•
→	$\rightarrow$	$\rightarrow$	→	$\rightarrow$	$\rightarrow$	Guarantor Signature¶
1 _	_	_	_	_	_	•
→ →	→	→ →	→	→ →	<i>→</i>	Guarantor Printed Name¶
¶ State-of-			٩			
¶			"			
County∙of∙ ¶			1			
Ön∙the∙						the undersigned, a Notary Public in and for said State, personally appeared
				the within	instrun-	ttor), personally known to me or proved to me on the basis of satisfactory evidence to be the ment and acknowledged to me that he/she executed the same in his/her capacity, and that by person upon behalf of which the individual acted, executed the instrument.¶
msher sigi ¶ ¶	acture oil	are moutil	aom, mc	viviudi	, or uic	person apos comme of which the marviaga acted, executed the institution.
" →	$\rightarrow$	$\rightarrow$	$\rightarrow$	$\rightarrow$	$\rightarrow$	1
→ ¶	$\rightarrow$	$\rightarrow$	$\rightarrow$	$\rightarrow$	$\rightarrow$	Notary:Public¶
∥ Seal:¶ ¶						

# 8.3 Condo Questionnaire (Limited Review)

Da	ite:		Loan No.	Borrower(s) Name:	
Pr	oject	Name (E	ract)		Phase Number:
Pr	oject .	Address:			County:
Cit	y:		<b>*</b>	State:	Zip:
Su	bject	Property	Address/Unit #:		
maa	at to a		e following information is requir	eing processed on the subject proper ed to complete the process. Your tir	2010 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
use	-DUHCH 1/1/10	CONTRACTOR OF THE	en the following three conditions common elements/amenities inc		nd annexation/add-ons are 100% complete.
	2) !	90% solo	and closed.		
	3)	HOA con	trol has been turned over to the i	unit owners.	
Nur	nber (	of total u	nits in project:	Unit is: Attac	hed Detached
	Yes	. No			
1.			If the subject unit is a detached unit	t, is the unit 100% complete?	
2.			Is the project a timeshare or condo units are individually owned?	hotel, or is it managed or operated as a h	otel, motel, or vacation resort, even though the
3.			그 마음에는 하라니 얼마 아니는 하면 아이들이 하는 그 아이들이 되었다면 사용을 하게 되었다면 하는데 되었다.	indatory upfront and/or periodic member n outside party including developer/build	rship fees for use of recreational amenities <b>not</b> er)?
4.				이 있는 그 살이 살이 그리다 하는 것이 하나 살아가는 것이 살아 있다면 하는 것이 없는 것이 없는데 하나 없다면 하다 하는데	directly to the HOA or property manager? eveloper or its trustee – upon each resale of the
5.			If a unit is taken over in foreclosure HOA Fees?	or deed-in-lieu of foreclosure, is the lend	er liable for more than 6 months of delinquent
6.			Is more than 25% of the total squar	e footage of the project used for nonresid	dential purposes (commercial space)?
7.			Does the project consist of live-wor	k units? Is it a live work project?	
	house	A.—	If yes, is it mostly residential in char	racter and are the unit owners operates o	f the business? Yes No
8.			Are multi-dwelling units allowed (o	wner owns more than 1-unit secured by a	single deed and single mortgage)
9.			Is the project subject to zoning rest	rictions that would prohibit the project fr	om being re-built to current density?
10.			Does any single entity (individual, in the following number of units in the		or government housing authority) own more than
			If yes, check the appropriate projec	t size and state how many they own:	
			■ Projects with 2-4 units: >	1 unit: # owned?	
			<ul> <li>Projects with 5-20 units:</li> </ul>	2 units: # owned?	
			<ul> <li>Projects with &gt; 20 units: &gt;</li> </ul>	· 10% of the total units: # owned?	<u> </u>
11.					n as the Plaintiff in a lawsuit against unit owners nt" in a mortgage foreclosure action against unit
			90000169981881		

# Date: Contact Name/Title: HOA/Company Name: Phone Number: By signing below I certify that, to the best of my knowledge, the information provided is true and correct. The undersigned further represents they are authorized by the Homeowners' Association Board of Directors and/or the Managing Agent to provide this information on behalf of the Association.

Signature

# 8.4 Condo Questionnaire (Full Review)

	ite; Loan No			Borrov	ver(s) Nam	e:	
Project N	ame (E	xact)				Phase Number:	
Project A	ddress	7.4				County:	
City:				State:		Zip:	
ubject P	ronerty	/ Address/Unit #:		74			
	ROFILE	e following info	rmation TED BY I	oan is being processed on the s is required to complete the pro HOA, MANAGING AGENT OR DEV total units Units	cess. Your	timely response is apprecial	
7	**********	t Phase	#	If Project Completed	#	If Project Incomplete	T #
# of U		CTHUSE	-	# of Phases		# of Planned Phases	- "
		mpleted		# of Units		# of Planned Units	
# of U	nits for	Sale		# of Units for Sale		# of Units for Sale	
# of U	Inits Sold			# of Units Sold		# of Units Sold	
# of U	f Units Rented			# of Units Rented		# of Units Rented	
# of O	# of Owner Occupied Units			# of Owner Occupied Units		# of Owner Occupied Units	
# of 2	# of 2 <sup>nd</sup> Homes			# of 2 <sup>nd</sup> Homes	Ш	# of 2 <sup>nd</sup> Homes	
Yes	No	Is project (inclu	ding all c	ommon areas) complete? If No	, expected	date of completion:	_(mm/dd,
1		Is the project s Has control of t Is project a con	he HOA version	further expansion? If Yes, # o been turned over to the homeor from a prior use (e.g. warehouse	wners? If Y	res, date:(mi	m/dd/yyyy
0 0 0	0000	Is the project so Has control of the Is project a control of the c	he HOA version is it a gu	been turned over to the homeo	wners? If Y , rental ap n of a prop mponents.	res, date:(martments, office, etc.) serty down to the shell of the	m/dd/yyyy
1	10.003111	Is the project so Has control of the sound o	he HOA version is it a gu eplacementhe date	been turned over to the homeor from a prior use (e.g. warehouse ut rehab (refers to the renovatio ent of all HVAC and electrical co	wners? If Y , rental ap n of a prop mponents.	res, date:(martments, office, etc.) serty down to the shell of the	m/dd/yyyy
00 00	10.003111	Is the project so Has control of the sound o	he HOA version is it a gue placement the date tion work project walent) t	been turned over to the homeon from a prior use (e.g. warehouse ut rehab (refers to the renovation ent of all HVAC and electrical con the legal documents were recon k for the conversion complete? was legally created during the path hat was originally obtained for t	wners? If Y , rental apon n of a prop mponents. rded:	res, date:(martments, office, etc.)  perty down to the shell of the(mm/dd/	m/dd/yyyy structure, yyyy)

### CONDOMINIUM ELIGIBILITY

	Yes	No				
4.			Does any single entity (individual, investor group, partnership, corporation, or government housing authority) own more than the following number of units in the Project?			
			If Yes, select the appropriate project size and state how many they own:			
			Projects with 2-4 units: > 1 unit: # owned?			
			Projects with 5-20 units: > 2 units: # owned?			
			Projects with > 20 units: > 10% of the total units: # owned?			
5.			Are there any adverse environmental factors affecting the project as a whole or as individual unit?			
6.			Can units be rented on a daily basis?			
7.			Is the project a timeshare or condo hotel, or is it managed or operated as a hotel, motel, or vacation resort, even though the units are individually owned?			
			Check boxes below if any of the project characteristics indicate the project is operating as a hotel or motel:			
			Central telephone system			
			Room service is offered			
			Units that do not contain full-sized kitchen appliances			
			Daily cleaning service is offered			
			Advertising of rental rates			
			Registration service			
			Restrictions on interior decorating			
			☐ Offers franchise agreements			
			☐ Central key systems			
			☐ Located in a resort area (specific resort area)			
			Project includes the work hotel or motel in its name			
			Units are typically sold unfurnished			
			Units can be leased on a daily or weekly basis			
			Owner-occupancy density – the project may have few or even no owner-occupants			
			Project is a conversion of a hotel or motel or other similar transient properties			
			Units that are less than 400 square feet			
			☐ Interior doors that adjoin other units			
8.			is project subject to time-share ownership or mandatory rental pools or is an individual property owner's ability to utilize the property curtailed in any way?			
9.			Is the project owned or operated as a continuing care facility?			
10.			Does the project contain manufactured homes?			
11.			Is the project an investment security?			
12.			Does the project consist of property that is not real estate (e.g. houseboat, boat slip, etc.)?			
13.			Do the CCRs or legal documents split ownership or curtail the borrower's ability to utilize the property?			
14.			Does the project now contain, or does the HOA's legal documents allow "multi-dwelling units?" (Defined as a project that allows an owner to hold title to a single, legally established unit that has been subdivided into additional residential dwellings within that single legal unit.)			
15.		$\Box$	is the project subject to zoning restrictions that would prohibit the project from being re-built to current density?			

16.			Is the project a common interest apartment or a Co-op? (Defined as a project or building governed by several owners as tenants-in-common, or by an HOA in which individuals have an undivided interest in a residential apartment building and land, and have the right to exclusive occupancy of a specific apartment within that building.)
17.			Is more than 25% of the total square footage of the project or the building used for non-residential purposes (commercial space)?
18.			Does the project consist of live-work units?
19.			Is it a live work project?
			If Yes, is it mostly residential in character and are the unit owners operates of the business?
20.			Is the HOA currently involved in any litigation other than as the Plaintiff in a lawsuit against unit owners to collect unpaid common expense assessments, or as a "Necessary Defendant" in a mortgage foreclosure action against unit owners?  • If Yes, provide the following information: The HOA is the :  Plaintiff Defendant  • If Plaintiff, is the litigation related to construction defects?  Yes No  • If No, what is the lawsuit about?  • If Defendant, has the HOA's insurance company agreed to provide the defense?
			<ul> <li>Is the amount claimed covered by the HOA's insurance?</li> </ul>
			What is the dollar amount of damages claimed?
			The contact information for the attorney or law firm representing the HOA is:
			Name:
			Phone:
21.		П	Is the HOA subject to a Master or Umbrella association? If yes: Name:
22.			Are any units in the project subject to resale restrictions (e.g. age, income, or rent stabilization)?  If Yes, identify the restriction(s):
			If Yes, list the unit numbers:
			If Yes, provide a copy of the restrictive agreement (ie. Affordable Housing or Rent Stabilization Agreement, etc.)
23.	П	m	Are there recreational facilities owned by the HOA?
FINA	NCIAL	Book :	
	Yes	No	
24.			Are there any units 60 days or more delinquent? If Yes, provide the number of units:
25.			Are there any pending special assessments? If Yes, please explain:
26.			Does the HOA have a reserve fund separate from the operating account?
			If Yes, is it adequate to prevent deferred maintenance? Current amount in fund:
			Total income budgeted for the year: \$ Total reserves budgeted for the year: \$
27.			Is the lender liable for delinquent common charges? If Yes, how many months?
28.			Does the project have any non-incidental business operation owned or operated by the HOA? If yes, what percentage of the projects budgeted income comes from non-incidental business operations?
29.			Does the HOA own or operate any non-incidental business operations (e.g. a restaurant, health club, spa, golf course, tennis club, etc.)?  If yes, describe the type of business:
30.			Are unit owners required to pay mandatory upfront and/or periodic membership fees for use of recreational
31.			amenities <b>not</b> owned by the HOA (i.e. owned by an outside party including developer/builder)?  Are units in the project subject to private transfer fees other than those paid directly to the HOA or property manager? (Defined as transfer fee to be paid to an identified third party – such as the developer or its trustee – upon each resale of the property.)

32.			Does the HOA and its ma	nagement company adhere to one or more of the following financial safeguards?
				ints are maintained for the Operating Account and Reserve Account
				nents are sent directly to the HOA
			**** (131) USC 101 (**12-30 120 (**12-10)	embers are required to sign checks written on the Reserve Account
			THE WARRING PROPERTY OF THE PARTY OF THE PAR	npany handles the HOA's finances, does it maintain separate records and bank accounts
			If a management co funds from, the HOA	npany handles the HOA's finances, does it have authority to draw checks on, or transfer 's Reserve Account?
NSUR	ANCE		//	
33.			ned insured on HOA's mas	er insurance policy?
	Yes	No		
34.			Are common elements/I	mited common elements insured to 100% replacement cost?
			Coverage: \$	Deductible: \$ Expiration Date:
35.			Are units or common im	provements located in a flood zone?
36.			If yes to question 35, is f	ood insurance in force? If no, skip to question 38.
37.			Does the flood insurance program?	cover 100% replacement <b>OR</b> is the coverage the maximum available per federal flood
38.			Is the HOA insured for ge	neral liability? If Yes, amount of coverage \$
39.			Is the HOA insured for Fi	delity/Crime insurance? If Yes, amount \$
40.				suring the property manager under their Fidelity/Crime insurance ? Y/N
41.			number of days required fo	r written notification to be given to HOA or insurance trustee before any substantial ade or before project coverage can be cancelled:days
42.				nce contain or include a co-insurance clause.
				nsurance is%
43.				nanaged? If yes: Managing Agent: Contact:
				Phone:
CON	TACT A	AND SI	A HOLDE CLOSE CONTRACTOR AND THE TOTAL	TED BY HOA, MANAGING AGENT OR DEVELOPER)
Date	£1			
Cont	act Na	me/Ti	tle:	
HOA	/Comp	pany N	ame:	HOA Tax ID:
Phon	e Nur	nber:		Fax Number:
repre	sents	they a		my knowledge, the information provided is true and correct. The undersigned further owners' Association Board of Directors and/or the Managing Agent to provide this
ES CONTRACTOR OF THE CONTRACTO	iture			<del></del>

### PHASING ADDENDUM FOR NEW CONSTRUCTION PROJECTS & NEW CONVERSIONS

			State:	Zip:			
	# of Units						
Phase #	In the Phase	Conveyed	Under Contract	Owner Occupied	Non-Owner Occupied	Phase Complete	
#1						4	
#2							
#3							
#4							
#5			-				
#6							
#7	ž.	0					
#8							
#9							
#10							
#11						1	
#12							
#13							
#14							
#15							
#16						8	
#17							
#18							
#19						Ť	
#20							
TOTALS						T .	

### 8.5 Investor Prepayment Penalty Reference Guide

### **State Specific Acquisition Guidance**

Solve Mortgage will not purchase loans with prepayment penalties in the following states. All other loans with a prepayment penalty must be in compliance with applicable state law.

- Alaska, Kansas, Oregon, Maryland, Minnesota, New Mexico, North Dakota
- Illinois to individual borrowers. Permitted to legal entities when APR is =<8%</li>
- New Jersey to individual borrowers. Permitted to legal entities.
- Ohio loan amount <\$107,633</li>
- Pennsylvania loan amount =<\$301,022</li>
- Washington ARM loans. Permitted on fixed rate loans.
- Oregon requires state specific disclosure besides the Note and SI Rider.

### Allowable Types of Prepayment Structure

Solve Mortgage will accept the following 1-to-5 year prepayment types as permitted by applicable laws and regulations on closed-end 1-to-4 unit business purpose investment properties. The LLPA will be the same for either the 6 month interest, step down prepay structure, or flat prepayment structure. Prepayment penalty must be contracted for in an appropriate Note and Security Instrument Rider.

- 6 months interest on amount of prepayment above 20% of the original loan amount in any 12-month period.
- Step Down Prepay Structure- Step Down prepayment penalty charge % applies to curtailment or the entire outstanding loan amount during the prepay period. The charge applies to loans that payoff due to sale or refinance during the prepay period.
  - 5 Year Prepayment Penalty- 5/4/3/2/1 %
  - 4 Year Prepayment Penalty- 4/3/2/1 %
  - 3 Year Prepayment Penalty- 3/2/1 %
  - 2 Year Prepayment Penalty- 2/1 %
  - 1 Year Prepayment Penalty- 2 %
- **Flat Prepay Structure** Flat prepayment penalty charge no greater than 5% and no less than 2% flat prepayment over the life of the prepay penalty term (i.e. 5/5/5/5/5, 4/4/4/4, 3/3/3) charged to curtailment or the entire outstanding loan amount during the prepay period. The charge applies to loans that payoff due to sale or refinance during the prepay period.
- State Specific Restrictions
  - Ohio (loan amount >=\$107,633) 5 year Prepayment Penalty. 1% or less of the original principal amount.
  - o Michigan 3 year Prepayment Penalty 1/1/1 % of amount of the prepayment.
  - Mississippi 5 year maximum declining prepayment penalty structure is allowed.
  - o Rhode Island 1 year Prepayment Penalty. 2% of the balance due.

### 8.6 Foreign National

A Foreign National is a citizen of a country other than the United States who resides outside of the U.S., who has not become a naturalized U.S. Citizen.

### Eligibility

- Foreign Nationals, as defined by U.S Citizenship and Immigration Services (USCIS), are eligible borrowers when the borrower resides from one of the following countries/continents:
  - o Canada
  - Caribbean (Except Cuba)
  - China (Except Hong Kong)
  - Europe (Except Balkan Region)
  - o Latin America (Except Nicaragua)
  - South America (Except Venezuela)
- Foreign Nationals from any other country not listed above or from any Country that is currently on the OFAC Sanctions list are ineligible.

### **Verification of Residency Status**

- The following visa types are permitted as foreign nationals: B-1, B-2, H-2, H-3, I, J-1, J-2, L-1, O-2, P-1, and P-2. Visas must be valid through the note date. Copies of the borrower's passport and unexpired visa must be obtained. Acceptable alternative documentation to verify visa classification is an I-797 form (Notice of Action) with valid extension dates and an I-94 form (Arrival/Departure Record)
- A valid employment authorization document (EAD) must be obtained if the visa is not sponsored by the borrower's current employer (when applicable for employment in the U.S.). If the visa will expire within 6 months of loan application, it is acceptable to obtain a letter from the employer documenting the borrower's continued employment and continued visa renewal sponsorship (employer on the loan application must be the same as on the unexpired visa).
- Borrowers unable to provide evidence of lawful residency status in the U.S. are ineligible for financing.
- If a non-U. S citizen is borrowing with a U.S. citizen, it does not eliminate visa or other foreign national documentation requirements. Co-borrowers in possession of spouse or family member visas may be considered on a case-by-case basis.
- Borrowers who are residents of countries which participate in the State Department's Visa Waiver Program (VWP) will not be required to provide a valid visa.
   Participating countries can be verified through the U.S. Department of State website at: https://travel.state.gov/content/visas/en/visit/visa-waiver-program.html

### **Exclusionary List/OFAC/Diplomatic Immunity**

- All parties involved on each transaction must be screened through any exclusionary list used by the originator. The originator should apply its exclusionary list policy to any loans originated under these guidelines.
- Parties to the transaction must also be cleared through OFAC's SND List (borrowers, sellers,

employers, banks, etc.). A search of the Specially Designated Nationals and Blocked Persons List may be completed via the U.S. Department of the Treasury website: https://sanctionssearch.ofac.treas.gov/

- Borrowers from OFAC sanctioned countries are ineligible. Access the link below for a list of sanctioned countries:
  - https://www.treasury.gov/resource-center/sanctions/SDN-List/Pages/default.aspx
- Individuals with diplomatic immunity are ineligible due to the inability to compel payment or seek judgment. Verification the borrower does not have diplomatic immunity can be determined by reviewing the visa and/or passport.

### **Cash Out**

Ineligible

### **Income Eligibility**

- Foreign Nationals employed by US businesses and issued W2s may qualify under Full Doc product
- Foreign Nationals with at least 50% ownership in a US business may qualify under Full Doc and Alt Doc, Business Bank Statement products
- DSCR

### **Credit**

Foreign National Borrowers without qualifying U.S. Credit (including borrowers without a valid Social Security Number and borrowers with or without an Individual Tax Identification Number) must provide evidence of three (3) active credit trade lines with a 2-year history from their country of origin. If a housing / mortgage trade line is provided - No derogatory mortgage history is permitted in the last 24 months. ANY combination of the following is acceptable to arrive at the trade line requirement. Satisfactory credit reference letters will assume a Foreign Credit distinction for locking and qualifying purposes.

- Trade lines evidenced via a U.S. credit report; AND/OR
- Trade lines evidenced via international credit report if a U.S. credit report cannot be produced or does not provide a sufficient number of trade lines; AND/OR
- Minimum 3 active credit trade lines evidenced via credit reference letter and supporting transaction history from county of origin.
  - Trade lines evidenced via credit reference letters from verified financial institutions (including those where savings/checking accounts are maintained) in the borrower's country of origin if a U.S. credit report and/or international credit report is not available, or the combination of the credit reports does not provide a sufficient number of trade lines.
  - A minimum of 1 reference letter must be from an internationally known financial institution.
  - Each letter of reference must state the type and length of the relationship, how the
    account is held, payment amount, outstanding balance and status of account including a
    minimum 24-month payment history.
  - A single reference source may provide verification of multiple accounts. Individual account detail must be provided.

- o The letter must mention the borrower by name.
- o Name, title & contact information of the person signing the letter must be included.
- Currency must be converted to U.S. Dollars and signed and dated by certified translator.

Credit report and reference letters must be dated within 60 days of the date of the loan documents; if more than 60 days, a new credit report must be obtained, or updated reference letters provided. Credit report and any reference letters must be translated by a 3rd party with confirmation in file

A two (2) year housing history is required.

### **Assets**

- Foreign National borrowers must have twelve (12) months PITIA reserves plus two (2) months for each additional property.
- All funds for down payment, closing costs and reserves must be sourced and seasoned for 60-days and must be in a US account for 30 days.
- Foreign bank accounts must be verified in U.S. Dollar equivalency at the current exchange rate via either <a href="https://www.xe.com/">https://www.wsj.com/market-data/currencies/exchangerates</a> conversion tables. The exchange conversion web print-out must be documented in the loan file.
- The foreign bank must be a publicly traded internationally known financial institution. A search may be conducted via a web site such as <a href="https://finance.yahoo.com/">https://finance.yahoo.com/</a>. The web print-out must be documented in the loan file.

### **Gift Funds**

Ineligible

### **Maximum Loan Exposure to One Borrower**

The maximum loan exposure to one Foreign National borrower is limited to two (2) Solve Mortgage loans.

### Occupancy

• All Foreign National loans are considered investment properties.

### Vesting

Vesting in a Business Entity or Trust is not permitted.

### **POAs**

Ineligible

# **Version History**

Version	Revision Date	Section(s) Reviewed	Reviewed By	Approved By
1.0	01.17.2023	All	Daune Seebaum, Amanda Roccia	Credit Committee
2.0	2.13.2023	All	Daune Seebaum, Amanda Roccia	Credit Committee
3.0	03.17.2023	2.2, 2.3, 2.4, 3.3, 3.4, 4.1.4, 5.1, 5.2, 5.2.1, 5.2.3, 6.2, 6.3, 6.11, 6.12, 8.4	Daune Seebaum, Ranju Rahil & Amanda Roccia	Credit Committee
4.0	5.08.2023	2.3, 3.1, 3.2, 3.3, 5.2, 5.2.2, 6.3, 6.5, 6.11, 6.12	Daune Seebaum, Amanda Roccia	Credit Committee
5.0	07.28.2023	2.1, 2.2, 3.3, 4.1.1, 4.1.3, 5.1, 6.2, 6.3, 6.9, 6.10.1, 6.11, 6.12, 8.0	Daune Seebaum, Amanda Roccia	Credit Committee